

**FUND OBJECTIVE & INVESTMENT POLICY**

The fund aims to deliver medium to long-term capital growth over time. The fund invests in a diversified range of equities, preference shares, bonds, debentures, money market, fixed income, property markets and instruments based on the value of any precious metal. The equity allocation will be managed at a maximum effective exposure, including offshore equity, up to 75%. The fund is permitted to invest in listed and unlisted financial instruments in line with the conditions as determined by legislation from time to time. The fund will predominately invest in South African markets but is however permitted to include investments in offshore jurisdictions subject to the investment conditions determined by legislation from time to time. The fund complies with Regulation 28 of the Pension Funds Act.

**PORTFOLIO DYNAMICS**

**FUND MANAGER:**

High Street Asset Management (Pty) Ltd  
- Ross Beckley, CFA

**LAUNCH DATE:**

19 December 2018

**CLASSIFICATION:**

South African – Multi Asset – High Equity

**BENCHMARK:**

75% FTSE/JSE All Share Total Return Index  
25% SAFE South Africa Short Fixed Term Interest Rate – Composite Index, net of fees

**ISIN:**

ZAE000264552

**MINIMUM INVESTMENT (negotiable):**

Lump sum: R10,000  
Monthly: R500

**ADMINISTRATOR:**

Prescient Management Company (RF) (Pty) Limited

**CUSTODIAN:**

Nedbank Investor Services

**UNIT PRICE (cents):**

111.37

**FUND SIZE:**

R113.33m

**DISTRIBUTION:**

Annually End of March (Optional)

**FEES:**

Initial Fund Fee: Nil  
Exit Fund Fee: Nil

**ANNUAL MANAGEMENT FEE:**

Class A1: 0.75%

**ANNUAL PERFORMANCE FEE:**

5% of Growth Above the Hurdle Rate  
(Hurdle Rate is 10% Per Annum)

**TOTAL EXPENSE RATIO:**

TER incl VAT: New Fund  
TIC incl VAT: New Fund  
(only available after 12 months)

**RISK PROFILE:**

Moderate – High

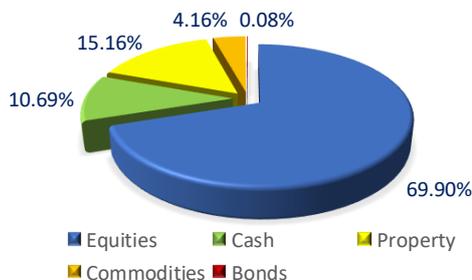
**RECOMMENDED TIME HORIZON:**

5 years

**% MONTHLY PERFORMANCE (NET OF FEES)**

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YEAR
2019	FUND	0.06	5.22	3.66	3.49	-6.32	2.69	1.32						10.08
	BENCHMARK	2.26	2.70	1.31	3.33	-3.48	3.72	-1.62						8.28
2018	FUND												1.17	1.17
	BENCHMARK												1.78	1.78

**ASSET ALLOCATION**



**GEOGRAPHIC EXPOSURE**



**TOP 5 HOLDINGS**

**Equities**

Naspers  
Mondi  
Anheuser-Busch InBev  
Richemont  
Brit. Amer. Tobacco

**Property**

Sirius Real Estate  
MAS Real Estate  
NEPI Rockcastle  
Dream Global

**Bonds**

African Bank

**PERFORMANCE GRAPH**

(Please note that the graph may only be displayed after 12 months)

**ANNUALISED RETURNS**

RETURN PERIOD	FUND	BENCHMARK
1 year	N/A	N/A
3 years	N/A	N/A
5 years	N/A	N/A
Since Inception	N/A	N/A
Highest rolling 1-year return	N/A	N/A
Lowest rolling 1-year return	N/A	N/A

## Investment Management Commentary

The fund returned 1.32% for the month of July relative to a benchmark return of -1.62%. The Rand lost ground against the US Dollar for the month, which partly explains the outperformance. An additional factor to the strong outperformance can be attributed to the minimal (or in some cases zero) exposure to the local financial and retail sectors. We believe that these sectors will continue to face strained revenue growth, coupled with margin pressure, as the moribund local economy grinds on. As is core to the mandate, the fund now has in excess of an 80% Rand hedge bias which will aid in protecting our investors' global purchasing power should local economic conditions deteriorate.

Many companies reported first half calendar year results with the same overriding theme: top-line growth is under pressure and so many companies are looking to cut costs to eek out positive earnings growth numbers. Unfortunately, such cost cutting often results in retrenchments with South Africa's second quarter GDP print coming in at 29%. This is the narrow definition and significantly understates the underlying crisis we are facing. According to Statistics South Africa (Stats SA), 237,000 people lost their jobs in the first quarter of this year. The government is fast exhausting their borrowing capacity with reform desperately needed to halt the financial strain that is now an amber flashing light in the eyes of Moody's – the country's sole remaining investment grade status. The only workable solutions in our eyes are:

1. Reforming state owned entities (SOE's) and other welfare benefits
2. Enhance revenue collection through invigorated economic growth
3. Using inflation to reduce the real value of outstanding debt or devaluing the currency
4. Increasing taxes on an already strained taxpayer to cover short term debt obligations
5. Printing money to dilute the debt

Option one would be the toughest to implement as it would require resolute leadership to tackle staunch opposition from social and political circles. In contrast, option five would be the easiest to implement as it simply means running the printing presses. Clearly the long term economic sustainability drastically reduces from option one through five; the course of the next few years will depend greatly on whether the tough decisions can be made today.

During the month we converted Rands to US Dollars at a rate of slightly under 14. Our offshore exposure is now at our statutory limit of 30% for the fund. We also initiated a position MAS Real Estate. MAS is a listed property company which is in the process of recycling its property portfolio from a primarily Western Europe focus to a pure play on the Central and Eastern European region. Focus is being placed in the retail market with strong vertical synergies identified through their joint venture with Prime Kapital. Prime Kapital have extensive property development expertise in the region with the bulk of the management team having previously led Nepi Rockcastle to becoming the pre-eminent retail landlord in Romania. The share trades on an attractive 6.4% Euro denominated dividend yield and a 10% discount to book value. We believe both the dividend and book value have scope to grow meaningfully on the back of strong economic fundamentals within Central and Eastern Europe.

We believe the fund is well positioned to provide South African investors with a largely Rand hedge product to aid in protecting the global purchasing power of their local savings, should they share our concern around the prevailing political and economic climate.

Ross Beckley, CFA  
Fund Manager

**DISCLAIMER**

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

The Manager retains full legal responsibility for any third-party-named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website. Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request. For any additional information such as fund prices, brochures and application forms please go to [www.prescient.co.za](http://www.prescient.co.za)

**FUND SPECIFIC RISKS**

- Default risk:** The risk that the issuers of fixed income instruments (e.g. bonds) may not be able to meet interest payments nor repay the money they have borrowed. The issuers credit quality is vital. The worse the credit quality, the greater the risk of default and therefore investment loss.
- Developing Market (excluding SA) risk:** Some of the countries invested in may have less developed legal, political, economic and/or other systems. These markets carry a higher risk of financial loss than those in countries generally regarded as being more developed.
- Foreign Investment risk:** Foreign securities investments may be subject to risks pertaining to overseas jurisdictions and markets, including (but not limited to) local liquidity, macroeconomic, political, tax, settlement risks and currency fluctuations.
- Interest rate risk:** The value of fixed income investments (e.g. bonds) tends to be inversely related to interest and inflation rates. Hence their value decreases when interest rates and/or inflation rises.
- Property risk:** Investments in real estate securities can carry the same risks as investing directly in real estate itself. Real estate prices move in response to a variety of factors, including local, regional and national economic and political conditions, interest rates and tax considerations.
- Currency exchange risk:** Changes in the relative values of individual currencies may adversely affect the value of investments and any related income.
- Geographic / Sector risk:** For investments primarily concentrated in specific countries, geographical regions and/or industry sectors, their resulting value may decrease whilst portfolios more broadly invested might grow.
- Liquidity risk:** If there are insufficient buyers or sellers of particular investments, the result may lead to delays in trading and being able to make settlements, and/or large fluctuations in value. This may lead to larger financial losses than expected.
- Equity investment risk:** Value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

**GLOSSARY SUMMARY**

- Annualised performance:** Annualised performance show longer term performance rescaled to a 1 year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.
- Highest & Lowest return:** The highest and lowest returns for any 1 year over the period since inception have been shown.
- NAV:** The net asset value represents the assets of a Fund less its liabilities.

**CONTACT DETAILS**

**Management Company:**  
 Prescient Management Company (RF) (Pty) Ltd, **Registration number:** 2002/022560/07 **Physical address:** Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 **Postal address:** PO Box 31142, Tokai, 7966. **Telephone number:** 0800 111 899. **E-mail address:** [info@prescient.co.za](mailto:info@prescient.co.za) **Website:** [www.prescient.co.za](http://www.prescient.co.za)

**Trustee:**  
 Nedbank Investor Services **Physical address:** 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 **Telephone number:** +27 11 534 6557 **Website:** [www.nedbank.co.za](http://www.nedbank.co.za)

The Management Company and Trustee are registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). Prescient is a member of the Association for Savings and Investments SA.

**Investment Manager:**  
 High Street Asset Management (Pty) Ltd, **Registration number:** 2013/124971/07 is an authorised Financial Services Provider (FSP45210) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (NO.37 of 2002). Please be advised that there may be representatives acting under supervision.  
**Physical address:** The Offices of Hyde Park, Block B, 1 Strouthos Rd / Off 2nd Rd, Hyde Park, 2196 **Postal address:** P.O. Box 523041, Saxonwold, 2132 **Telephone number:** +27(0)11-3254006 **Website:** [www.highstreetassetmanagement.co.za](http://www.highstreetassetmanagement.co.za)

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**Management and administration:**  
 Prescient Management Company (RF) (Pty) Ltd. This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act.

**TER & TC**

FEES (Incl VAT)	
Invest Management Fee	0.75%
Performance Fee	New Fund
Other Fees	New Fund
Total Expense Ratio (TER)	New Fund
Transaction Costs (TC)	New Fund
Total Investment Charge (TIC)	New Fund

The TER and TC ASISA Standard came into effect from 1 January 2016. This standard is to ensure that all ASISA members operate within the outcomes of TCF. Therefore, it is a requirement to disclose both the TER and TC numbers. Transaction Costs are not included in the calculation of TER hence we need to disclose both the TER and TC numbers separately and also Total Investment Charge which is the combination of TER and TC. This will impact the MDDs as we will have to disclose this and amend the disclaimer to cater for the definition of Total Costs.

Please note that the Total Expense Ratio and Transaction Costs cannot be determined accurately because of the short life span of the Financial Product and the funds. The TER will be available after one year.